

# State Party Negotiations 2021 Judges Guidelines - In Person Competition

## **Things you need to know**

We will provide you with an electronic copy of the problem, the judging guidelines, a scoresheet and a copy of the agenda/timetable prior to the negotiation.

Please arrive at the venue 20 minutes prior to the scheduled start time of the negotiation.

## **Competition format**

The negotiation session goes for approximately 2 hours. The exact structure of the competition is set out in the Agenda.

The Chairperson will invite the teams to outline their positions, starting in alphabetical order (China goes first, then France etc). Each team will spend two minutes introducing their nation's objectives and their attitudes towards each of the clauses in the draft memorandum. Once they reach the two minute mark the Chairperson can invite the state to bring their address to a close, before inviting the next delegate to speak.

The judge will then outline some procedural points of the negotiation, namely that if states wish to contribute, they must raise their placards (or place them standing up on the desk). Delegates may begin speaking once they are invited to contribute by the Chairperson. If multiple placards are raised, the Chairperson will invite each team to speak in the same order in which they raised their placards.

The bulk of the negotiation will be spent negotiating the content of the draft clauses contained within the draft resolution. Your role during this time is to moderate the discussion, determine the order of speakers etc.

Once the negotiation is over judges will ask the teams to leave the room to enable them to deliberate.

Judges will call the teams back into the room to provide feedback. The winners will not be announced after the negotiation. Instead, scoresheets and feedback will be provided to the Competition Officer. After the second round, the Competition Officer will publish the names of the five teams who have made it into the Grand Final. The Chairperson is also requested to rank the teams in their negotiation session from 1 (most successful) to 5 (least successful) when providing feedback to the Competition Officer in order to help with the deliberations.

## **How to score teams**

Emphasis of the Competition: This year we are looking to place an emphasis on flexibility, teamwork, professionalism, advocacy, mutual respect and the building of a consensus.

### **Please award marks when**

A team understands and clearly and effectively advocates for their state's interests.

A team has a well thought out negotiation strategy, but they are able to adapt this strategy and present creative solutions that realistically fit the scenario.

Team members contribute equally and do not interrupt each other.

A team approaches the negotiation with an interest-based, rather than a position-based, approach.

A team acknowledges that a particular means may not be the most effective way to achieve a particular end and finds an alternative means to achieve their aims.

A team adopts a creative solution to a problem and looks at alternative means to achieve a particular end and finds an alternative means to achieve their aims.

A team is respectful to their opponents and actively seeks to preserve or enhance the relationship.

A team exhibits the professionalism you would expect to see from a delegate representing a permanent member of the UN Security Council. This is mainly exhibited by teams taking the competition seriously.

### **Please deduct marks when**

A team cannot devise creative solutions and adapt to new information provided by the opposing team.

A team does not fully understand their state's needs and interests.

A competitor shows bad faith. For example, continuously interrupting or being rude to their teammate and/or the opposing team.

A competitor dominates the negotiation and does not allow their teammate to contribute.

A team (or one competitor in that team) approaches the negotiation with the desire to fight instead of seeking out the other party's interests.

A team is completely unwilling to budge or cooperate on a certain issue (use your discretion here).

A team (or one competitor in that team) does not exhibit the professionalism you would expect to see from a delegate representing a permanent member of the UN Security Council. This can include conduct like giggling or otherwise making a mockery of the competition.

### **Feedback:**

Feedback should mostly be general. However, try to give each team at least one key thing to work on.

Feedback will not automatically be provided. Teams can request their feedback; however this must be done within 24 hours after they have competed.