| **TEAM NAME: XXXX**  **STATE: XXXX**  **RANKING** | Poor (1) | Fair (2) | Good (3) | Very good (4) | Excellent (5) |
| --- | --- | --- | --- | --- | --- |
| **Identifying interests** – did the team appear to understand the interests of other states? Did the team recognise other states’ strengths and weaknesses? |  |  |  |  |  |
| **Advocacy** – how well did the team advocate for their state’s interests (clarity, persuasiveness etc)? |  |  |  |  |  |
| **Outcome** – to what extent did the outcome serve the team and their state’s interests? |  |  |  |  |  |
| **Flexibility** – to what extent was the team willing to compromise with other states? Did the team think of creative solutions? |  |  |  |  |  |
| **Teamwork** – how effective was the team in working together? To what extent did both members of the team contribute equally? |  |  |  |  |  |
| **Respect** – did the team show an appropriate degree of respect to other teams, the Chairperson, and the competition more generally? |  |  |  |  |  |
| **Research** – to what extent has the team researched its state’s position on the subject matter of the negotiation? |  |  |  |  |  |
| **Diplomacy** – to what extent were teams able to establish a constructive relationship or form alliances with other states? |  |  |  |  |  |
| **Drafting** – to what extent was the team able to amend the draft clauses to reflect the general consensus? |  |  |  |  |  |
| **Memorandum** - did the team provide a clear and concise memo on time? |  |  |  |  |  |
| **Comments:** | | | | Total | /50 |