

Clayton Utz Negotiations Competition 2019

Response to the other team - How well did they respond to new information from the opposition?							/10
Creativity - Did the team demonstrate creative thinking in finding solutions in a way that would realistically fit the scenario?							/10
Comments:							/30
Professionalism	Not Shown	Poor	Average	Good	Very Good	Excellent	
Teamwork - How effective was the team in working together, sharing responsibility and providing support to one another?	0	1-2	3-4	5-6	7-8	9-10	/10
Presentation - Professional dress, voice tone, physical presence							/10
Relationship with opposing team - Did the team manage their relationship with the other team having regard to the type of negotiation? - Did their management of the relationship help or hinder the negotiation?							/10
Comments:							/30