

# CORRS CHAMBERS WESTGARTH CLIENT INTERVIEW COMPETITION

<b>Team Name:</b>		<b>Judge:</b>		
<b>Round:</b>		<b>Date and Time:</b>		
CRITERIA	POINTS TO CONSIDER	PERFORMANCE <small>(Please DO NOT circle or mark this column)</small>	COMMENTS	SCORE
<b>Problem Analysis</b>	<ul style="list-style-type: none"> <li>• Identified the key issues and/or facts</li> <li>• Determined the client's motivations for seeking advice</li> </ul>	<b>Needs work</b> (1-2 marks)		/10
		<b>Average</b> (3-4 marks)		
		<b>Good</b> (5-6 marks)		
		<b>Very good</b> (7-8 marks)		
		<b>Excellent</b> (9-10 marks)		
<b>Working Atmosphere</b>	<ul style="list-style-type: none"> <li>• Established effective relationship with the client</li> <li>• Accommodated to the client's personal demeanour whilst still acting in a professional manner</li> </ul>	<b>Needs work</b> (1 mark)		/5
		<b>Average</b> (2 marks)		
		<b>Good</b> (3 marks)		
		<b>Very good</b> (4 marks)		
		<b>Excellent</b> (5 marks)		
<b>Structure of the Interview</b>	<ul style="list-style-type: none"> <li>• Professional greeting and introduction</li> <li>• Effective conclusion — Summarised the facts and potential legal issues</li> <li>• Where appropriate, advised the client of the next step (i.e. supporting documentation, ADR)</li> </ul>	<b>Needs work</b> (1 mark)		/5
		<b>Average</b> (2 marks)		
		<b>Good</b> (3 marks)		
		<b>Very good</b> (4 marks)		
		<b>Excellent</b> (5 marks)		

<b>Teamwork &amp; Professionalism</b>	<ul style="list-style-type: none"> <li>• Team members worked together effectively (i.e. not talking over one another, both members asked some questions – though this need not be even)</li> <li>• Appropriate use of body language</li> <li>• Maintained appropriate eye contact with client</li> <li>• Asked clear and effective questions</li> <li>• Appropriate tone of voice</li> </ul>	<b>Needs work</b> (1 mark)		
		<b>Average</b> (2 marks)		
		<b>Good</b> (3 marks)		
		<b>Very good</b> (4 marks)		
		<b>Excellent</b> (5 marks)		
	/5			
<b>Post-Interview Reflection</b>	<ul style="list-style-type: none"> <li>• Discussed whether the claim has merits or is frivolous and why.</li> <li>• Identified issues that may need to be further determined before taking the case</li> </ul>	<b>Needs work</b> (1 mark)		
		<b>Average</b> (2 marks)		
		<b>Good</b> (3 marks)		
		<b>Very good</b> (4 marks)		
		<b>Excellent</b> (5 marks)		
	/5			
<b>Additional Comments:</b>				<b>TOTAL SCORE</b>
				/30